

MD ANALYSIS

CA 7 December Analysis

GAT Constitutional Area 7 Leader: Open

July 2021 to December 2022 (6 months) Results

| CA 7 | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 |
|------------------------|-----------|-----------|-----------|-----------|
| New Clubs | 16 | 27 | 24 | 20 |
| Charter Members | 492 | 733 | 691 | 605 |
| New Members | 2248 | 2515 | 2109 | 2037 |
| Drops | 3261 | 3253 | 3178 | 2875 |
| Net Growth | -187 | 307 | -95 | 239 |

December (Only Results)

| CA 7 | Dec-20 | Dec-21 | Dec-22 |
|------------------------|--------|--------|--------|
| New Clubs | 11 | 2 | 1 |
| Charter Members | 261 | 73 | 29 |
| New Members | 427 | 235 | 236 |
| Drops | 1215 | 1325 | 1102 |
| Net Growth | -489 | -969 | -789 |

Statement for 2nd Quarter Results(previous 3 years)

| CA 7 | 2020-2021 2nd Qtr | 2021-2022 2nd Qtr | 2022-2023 2nd Qtr |
|------------------------|----------------------|----------------------|----------------------|
| New Clubs | 19 | 19 | 3 |
| Charter Members | 469 | 475 | 99 |
| New Members | 1188 | 976 | 984 |
| Drops | 1913 | 2170 | 1882 |
| Net Growth | -111 | -594 | -662 |

MD Wise Analysis

| MD | GMT Area | CA 7 | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 |
|-------|---|-----------------|-----------|-----------|-----------|-----------|
| 201 | Australia Norfolk Island Papua New Guinea | New Clubs | 3 | 11 | 1 | 5 |
| | | Charter Members | 141 | 269 | 53 | 139 |
| | | New Members | 1190 | 1100 | 883 | 1025 |
| | | Drops | 1647 | 1521 | 1589 | 1482 |
| | | Net Growth | -93 | 52 | -476 | -85 |
| Total | | New Clubs | 3 | 11 | 1 | 5 |
| | | Charter Members | 141 | 269 | 53 | 139 |
| | | New Members | 1190 | 1100 | 883 | 1025 |
| | | Drops | 1647 | 1521 | 1589 | 1482 |
| | | Net Growth | -93 | 52 | -476 | -85 |

December (Only) Results

| MD | GMT Area | CA 7 | Dec-20 | Dec-21 | Dec-22 |
|-------|---|-----------------|--------|--------|--------|
| 201 | Australia Norfolk Island Papua New Guinea | New Clubs | 3 | 0 | 0 |
| | | Charter Members | 74 | 4 | 7 |
| | | New Members | 193 | 96 | 91 |
| | | Drops | 410 | 518 | 342 |
| | | Net Growth | -120 | -390 | -210 |
| Total | | New Clubs | 3 | 0 | 0 |
| | | Charter Members | 74 | 4 | 7 |
| | | New Members | 193 | 96 | 91 |
| | | Drops | 410 | 518 | 342 |
| | | Net Growth | -120 | -390 | -210 |

Statement for 2nd Quarter Results (previous 3 years)

| MD | GMT Area | CA 7 | 2020-2021 2nd Qtr | 2021-2022 2nd Qtr | 2022-2023 2nd Qtr |
|--------------|--|------------------------|------------------------------|------------------------------|------------------------------|
| 201 | Australia Norfolk Island Papua New Guinea | New Clubs | 9 | 1 | 1 |
| | | Charter Members | 197 | 29 | 36 |
| | | New Members | 560 | 374 | 455 |
| | | Drops | 830 | 1041 | 848 |
| | | Net Growth | 34 | -556 | -245 |
| Total | | New Clubs | 9 | 1 | 1 |
| | | Charter Members | 197 | 29 | 36 |
| | | New Members | 560 | 374 | 455 |
| | | Drops | 830 | 1041 | 848 |
| | | Net Growth | 34 | -556 | -245 |

MD Wise Analysis

| MD | GMT Area | CA 7 | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 |
|--------------|-----------------|------------------------|------------------|------------------|------------------|------------------|
| 202 | Various | New Clubs | 0 | 0 | 0 | 0 |
| | | Charter Members | 2 | 7 | 5 | 4 |
| | | New Members | 291 | 343 | 267 | 284 |
| | | Drops | 446 | 472 | 433 | 379 |
| | | Net Growth | -106 | -67 | -91 | -53 |
| Total | | New Clubs | 0 | 0 | 0 | 0 |
| | | Charter Members | 2 | 7 | 5 | 4 |
| | | New Members | 291 | 343 | 267 | 284 |
| | | Drops | 446 | 472 | 433 | 379 |
| | | Net Growth | -106 | -67 | -91 | -53 |

December (Only) Results

| MD | GMT Area | CA 7 | Dec-20 | Dec-21 | Dec-22 |
|-------|----------|-----------------|--------|--------|--------|
| 202 | Various | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 4 | 2 | 0 |
| | | New Members | 56 | 23 | 39 |
| | | Drops | 121 | 121 | 82 |
| | | Net Growth | -52 | -86 | -39 |
| Total | | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 4 | 2 | 0 |
| | | New Members | 56 | 23 | 39 |
| | | Drops | 121 | 121 | 82 |
| | | Net Growth | -52 | -86 | -39 |

Statement for 2nd Quarter Results (previous 3 years)

| MD | GMT Area | CA 7 | 2020-2021 2nd Qtr | 2021-2022 2nd Qtr | 2022-2023 2nd Qtr |
|--------------|-----------------|------------------------|------------------------------|------------------------------|------------------------------|
| 202 | Various | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 6 | 2 | 0 |
| | | New Members | 183 | 131 | 155 |
| | | Drops | 267 | 268 | 216 |
| | | Net Growth | -56 | -106 | -50 |
| Total | | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 6 | 2 | 0 |
| | | New Members | 183 | 131 | 155 |
| | | Drops | 267 | 268 | 216 |
| | | Net Growth | -56 | -106 | -50 |

MD Wise Analysis

| MD | GMT Area | CA 7 | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 |
|-------|-----------|-----------------|-----------|-----------|-----------|-----------|
| 307 | Indonesia | New Clubs | 13 | 16 | 23 | 15 |
| | | Charter Members | 349 | 457 | 633 | 462 |
| | | New Members | 760 | 1063 | 955 | 726 |
| | | Drops | 1145 | 1245 | 1146 | 1012 |
| | | Net Growth | 28 | 327 | 477 | 377 |
| Total | | New Clubs | 13 | 16 | 23 | 15 |
| | | Charter Members | 349 | 457 | 633 | 462 |
| | | New Members | 760 | 1063 | 955 | 726 |
| | | Drops | 1145 | 1245 | 1146 | 1012 |
| | | Net Growth | 28 | 327 | 477 | 377 |

December (Only) Results

| MD | GMT Area | CA 7 | Dec-20 | Dec-21 | Dec-22 |
|-------|-----------|-----------------|--------|--------|--------|
| 307 | Indonesia | New Clubs | 8 | 2 | 1 |
| | | Charter Members | 183 | 67 | 22 |
| | | New Members | 176 | 116 | 105 |
| | | Drops | 679 | 683 | 677 |
| | | Net Growth | -315 | -490 | -540 |
| Total | | New Clubs | 8 | 2 | 1 |
| | | Charter Members | 183 | 67 | 22 |
| | | New Members | 176 | 116 | 105 |
| | | Drops | 679 | 683 | 677 |
| | | Net Growth | -315 | -490 | -540 |

Statement for 2nd Quarter Results (previous 3 years)

| MD | GMT Area | CA 7 | 2020-2021 2nd Qtr | 2021-2022 2nd Qtr | 2022-2023 2nd Qtr |
|--------------|------------------|------------------------|------------------------------|------------------------------|------------------------------|
| 307 | Indonesia | New Clubs | 10 | 18 | 2 |
| | | Charter Members | 266 | 444 | 63 |
| | | New Members | 442 | 471 | 372 |
| | | Drops | 808 | 856 | 817 |
| | | Net Growth | -85 | 73 | -368 |
| Total | | New Clubs | 10 | 18 | 2 |
| | | Charter Members | 266 | 444 | 63 |
| | | New Members | 442 | 471 | 372 |
| | | Drops | 808 | 856 | 817 |
| | | Net Growth | -85 | 73 | -368 |

MD Wise Analysis

| MD | GMT Area | CA 7 | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 |
|-------|--------------|-----------------|-----------|-----------|-----------|-----------|
| NA | Undistricted | New Clubs | 0 | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 | 0 |
| | | New Members | 7 | 9 | 4 | 2 |
| | | Drops | 23 | 15 | 10 | 2 |
| | | Net Growth | -16 | -5 | -5 | 0 |
| Total | | New Clubs | 0 | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 | 0 |
| | | New Members | 7 | 9 | 4 | 2 |
| | | Drops | 23 | 15 | 10 | 2 |
| | | Net Growth | -16 | -5 | -5 | 0 |

December (Only) Results

| MD | GMT Area | CA 7 | Dec-20 | Dec-21 | Dec-22 |
|--------------|---------------------|------------------------|---------------|---------------|---------------|
| NA | Undistricted | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 |
| | | New Members | 2 | 0 | 1 |
| | | Drops | 5 | 3 | 1 |
| | | Net Growth | -2 | -3 | 0 |
| Total | | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 |
| | | New Members | 2 | 0 | 1 |
| | | Drops | 5 | 3 | 1 |
| | | Net Growth | -2 | -3 | 0 |

Statement for 2nd Quarter Results (previous 3 years)

| MD | GMT Area | CA 7 | 2020-2021 2nd Qtr | 2021-2022 2nd Qtr | 2022-2023 2nd Qtr |
|--------------|---------------------|------------------------|------------------------------|------------------------------|------------------------------|
| NA | Undistricted | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 |
| | | New Members | 3 | 0 | 2 |
| | | Drops | 8 | 5 | 1 |
| | | Net Growth | -4 | -5 | 1 |
| Total | | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 |
| | | New Members | 3 | 0 | 2 |
| | | Drops | 8 | 5 | 1 |
| | | Net Growth | -4 | -5 | 1 |

